

MOHAMMED HOSSAM ELDEIN MOSTAFA

INTERIOR DESIGN & FIT-OUT PROJECT MANAGER | SITE SUPERVISOR

Interior & Exterior Finishing | Site Execution | Subcontractor Coordination | QA/QC

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Transferable Iqama | Saudi Driving License | Available to Join Immediately

PROFESSIONAL SUMMARY

Construction and Interior Design & Finishing Project Manager with 15+ years of experience across residential, commercial, and villa projects, combining interior design support, 2D interior design, furniture layout planning, contractor drawings, interior and exterior finishing, and site supervision from planning through completion and handover.

Experienced in coordinating interior design deliverables with contractor requirements and site execution, including furniture layouts, drawing review, décor coordination, furniture manufacturing, production planning, purchasing, and delivery coordination.

TARGET ROLES

Interior Design Coordinator | Interior Designer | Furniture & Interior Design Coordinator | Construction Supervisor | Site Supervisor | Contractor Coordinator | Fit-Out Supervisor | Interior Finishing Supervisor | Project Coordinator | QA/QC Coordinator | Operations Supervisor

KEY ACHIEVEMENTS

- **Project Delivery:** Managed and supported residential and commercial fit-out, interior and exterior finishing, furniture, and décor projects through issue resolution and handover preparation, supporting progress and timely delivery.
- **Quality & Compliance:** Applied technical review and QA/QC follow-up to support compliant workmanship, resolve issues, and prepare projects for handover.
- **Integrated Operations:** Aligned subcontractors, site teams, clients, suppliers, manpower, materials, equipment, production, and deliveries with site priorities and project requirements.
- **Business Growth:** Achieved 40.7% year-over-year sales growth and expanded the customer base from 15 to 280 accounts through client management, follow-up, negotiation, and commercial coordination.

CORE COMPETENCIES

Construction, Interior Design & Fit-Out: Interior Design Support | 2D Interior Design | Furniture Layout Planning | Contractor Drawings | Space Planning | Interior Finishing & Décor Coordination | Site Execution | Residential & Commercial Projects | Project Scheduling | Project Handover

Technical: Subcontractor Coordination | Shop Drawing Review | BOQ | Material Take-Off | Specifications | Technical Requirements | MEP Interface Coordination

Quality & Closeout: QA/QC | Site Inspection | Workmanship and Material Quality | Snagging | Corrective Actions | Site Readiness | Handover Readiness

Operations & Supply: Workforce Coordination | Material Coordination | Production Planning | Purchasing | Supplier Relationships | Manufacturing and Delivery Coordination | Delivery Schedules

TOOLS & TECHNICAL KNOWLEDGE

Microsoft Excel | Microsoft Office | AutoCAD | Canva

PROFESSIONAL EXPERIENCE

Interior Finishing Project Manager | Interior Finishing Company – Egypt | July 2009 – March 2024

- Managed residential, commercial, and villa interior finishing projects from planning and design coordination through site execution, completion, and handover, covering interior and exterior works.
- Provided interior design support by preparing 2D interior designs and furniture layout plans, and coordinating design details with finishing, décor, and site execution requirements.
- Prepared and reviewed contractor drawings, BOQs, specifications, and technical requirements; coordinated design details with MEP interfaces and construction sequencing.
- Supervised subcontractors and site teams across electrical, plumbing, gypsum, painting, flooring, carpentry, and related trades; followed up on design implementation, workmanship, material quality, progress, snagging, and corrective actions.
- Coordinated with clients, owners, consultants, subcontractors, suppliers, and project teams to resolve site issues and maintain schedules.
- Coordinated furniture manufacturing, material supply, and delivery packages with production teams and suppliers according to site requirements.

Selected Project Experience

- **Banking:** Contributed to finishing works for more than 25 branches of a bank focused on financing small businesses, in collaboration with New Life.
- **Etisalat:** Supported selected related projects.
- **Golden Tower Mall:** Collaborated with Al Naser on wooden décor, office furniture, and doors.
- **Second Cup:** Supervised the execution of a café branch in the New Capital.
- **Villa Projects:** Supervised interior finishing and décor works, including the manufacture and supply of furniture and kitchens, and followed up the application of coordinated design details on site.

Operations Manager | Furniture Manufacturing Company | Concurrent Role | 2010 – 2023

- Managed daily operations, production planning, workforce coordination, and delivery schedules.
- Supervised production quality and coordinated purchasing and supplier relationships.
- Coordinated furniture manufacturing, material supply, and delivery packages for hospitality, residential, and commercial projects in line with project schedules and site requirements.
- Monitored operational performance and supported improvements in efficiency, productivity, and cost control.

BUSINESS DEVELOPMENT & SALES EXPERIENCE

Business Development Specialist | Kashtah Wayn – Saudi Arabia | February 2025 – Present

- Prepare quotations, commercial offers, and proposals; follow up on opportunities and support deal closing.
- Develop relationships with retail customers, travel and outdoor activity businesses, and prospects to support customer acquisition.
- Coordinate sales and marketing activities, field visits, product presentations, retail distribution, and product introductions; track customer feedback, market trends, and competitor activity to support sales priorities and outreach.

Sales Representative | Kashtah Wayn – Saudi Arabia | February 2024 – February 2025

- Developed relationships with retail and camping/outdoor customers and promoted charcoal, imported firewood, and camping/outdoor products.
 - Supported negotiations, deal closing, customer retention, and follow-up; conducted market research and competitor analysis to identify customer needs, market gaps, and growth opportunities.
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EDUCATION & PROFESSIONAL TRAINING

Bachelor of Laws (LL.B.) — Ain Shams University – 2009

Professional Diploma in International Commercial Arbitration — Ain Shams University

Interior Design Diploma — Academy Interior Zone

LANGUAGES

Arabic: Native | English: Intermediate

ADDITIONAL INFORMATION

Transferable Iqama | Saudi Driving License | Available to Join Immediately